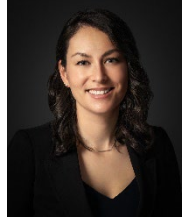

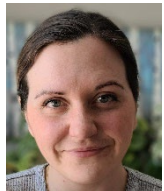


5th Learning Morning Agenda

Wed. November 20, 2024, 9:30 – 11:30am (EST) via Zoom

	Presentations	Biography
9:30 am	<p>Which High Priority is Higher Than High? A Multi Variable Prioritization Matrix Approach <i>Presented by: Alisha McLean, National Sales Director, Roth IAMS</i> <u>Summary:</u> As the competition for Capital continues to increase for portfolio owners/managers as assets age, energy/resource prices rise, and government regulation becomes more intense. The simplistic “High, Medium and Low” prioritization methodologies employed are no longer sufficient to manage portfolio risks.</p>	<p>Alisha McLean is the National Sales Director for Roth IAMS, Alisha helps organizations with strategies, tools and solutions to help them make data informed decisions that help tell their asset management story.</p> 
10:00 am	<p>Leveraging Carbon Credit Opportunities for Municipalities: Navigating the Clean Fuel Regulations and Offset Systems <i>Presented by: Koorosh Behrang, Carbon Market Analyst</i> <u>Summary:</u> Municipalities across the country are committed to addressing climate change and building sustainable, clean cities for their citizens. Carbon credits can offer additional financial support for climate-related projects, including landfill gas collection, transportation electrification, and fuel switching. ClearBlue Markets is excited to guide its audience through the fundamentals of carbon markets, highlighting the most relevant opportunities for municipalities to benefit from these systems.</p>	<p>Koorosh is a carbon market analyst at ClearBlue Markets. He specializes in low-carbon fuels across a broad spectrum of North American markets and is knowledgeable about a range of regulatory frameworks, including CFR, voluntary carbon markets, and cap-and-trade programs.</p> 
10:30 am	<p>Municipal Cost Reduction Experts <i>Presented by: Neil Brady, Strategic-Partner, Schooley-Mitchell</i> <u>Summary:</u> We ensure our Municipal clients are getting the best business services at the best price – all while identifying billing errors, eliminating redundancies, and improving efficiency. Our network of Cost Reduction Specialists leverage proprietary software, best-in-class pricing databases and long-standing relationships with service providers to deliver savings. Our fees are self-funded out of the savings provided.</p>	<p>With 25 years in the Telecom industry and 10+ years specializing in cost-reduction, I enjoy bringing this experience and knowledge to my Municipal clients. When I’m not working on my business I love spending time with family, playing tennis, golf and watching sci-fi movies with my daughter.</p> 
11:00am	<p>Addressing Workforce Challenges: Exploring the Role of the Ontario Immigrant Nominee Program (OINP) in Workforce Development <i>Presented by: Meaghan Edwards, Program Advisor, Immigration Promotion and Employer Outreach Unit, Ministry of Labour, Immigration, Training and Skills Development</i> <u>Summary:</u> The OINP serves as the primary economic immigration pathway for the province, operating in collaboration with the Government of Canada through Immigration, Refugees and Citizenship Canada. The OINP recognizes and nominates foreign workers, international students and others with the right skills, experience and education that align with Ontario's economic demands for permanent residency.</p>	<p>Meaghan has served in many roles across the Ontario Government and broader public sector, including long-term care, Indigenous affairs, and transportation safety, where she has significantly contributed to policy and program changes at the provincial and national level. In her current role, Meaghan develops key reports, program recommendations, and informational resources to aid in promoting immigration domestically and abroad.</p> 
11:30am	Learning Morning Concludes	6th learning morning May 2025